



Dear SDV Business Owner

As most of you know the SDV-MPG holds weekly calls with members to discuss our common issues in the medical/surgical products and equipment space.

We also invite guests to discuss topics of interest to members. Recently Dr. Nathan Turnipseed, Director, Acquisition Integration Service, of VA's Strategic Acquisition Center (SAC) joined us to discuss VA's MSPV Gen-Z program.

Nate is responsible for managing the MSPV program to gain maximum efficiencies and cost savings to VA. VA is aware of it's need to improve contract management of the MSPV program. Nate is in the process of hiring 18 staff to manage the MSPV Gen-Z program. The goal is to be fully staffed and trained by October 2024. Nate and his team are in the process of developing metrics for the VA medical center's use of MSPV as well as developing metrics for the distributors.

What is lacking in VA's plan is any consideration for BPA holders, specifically, what forum do we have for discussing challenges with either VA medical centers or the prime vendors. As the SAC awards the prime vendor contracts SDV-MPG members will be discussing this issue with Chris Parker, Director of the Strategic Acquisition Center, to ensure we have a level playing field and a means to communicate issues to VA leadership. If you have any thoughts or ideas of issues that are of concern with the current MSPV contract and prime vendors, please let me know. I can be reached at contact@sdvmpg.org

Scott Denniston,
Executive Director, SDV-MPG





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