



Dear SDV Business Owner

It's been a while since I have reached out to you. As always, there is much going on in the VA's MSPV world.

Awards for some of the regions have been awarded to Medline, then promptly protested to GAO by some of the other prime vendors.

The VA's Office of Inspector General

issued a report on the MSPV program identifying many weaknesses with eh program. Most of which center around VA's lack of oversight. In my last message to you I discussed the Service-Disabled Veteran Medical Products Group (SDV-MPG) discussions with Nate Turnipseed of the SAC and our concerns regarding a lack of a forum for BPA holders to present concerns to VA. I want to give a "Thank You! To Concordance and Owens & Minor for their willingness to discuss

and modify their proposed commercial agreements. If those two can discuss and modify agreements, no reason the others can't as well! Proceed at your own risk in signing the commercial agreements and understand what you are committing to. Signing of the agreements also means you agree with all terms in the "Policy Manuals"!

One of our on-going concerns is the VA's continued purchasing of BPA items on the open market. The IG report identifies this as a problem. Unfortunately, we know that many times the prime vendors don't order the products required by their contracts. SDV-MPG members have developed a strategy to stop this practice. The more SDV BPA holders who sign on the more strength we have. If you are interested in discussing, please reach out to me at contact@sdvmpg.org.

Thank you!

Scott Denniston
Executive Director



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